Data science for governance, innovation and research

The company

Founded in: 2014

Based in: Milan – Italy

#### OUR VISION

The future belongs to companies capable to turn data into knowledge and awareness, into products and services, adapting themselves to an evolving environment.

#### OUR MISSION

to help companies, organizations and institutions to put their data to work, to improve their processes of data generation, analysis and exploitation, bridging the gap between data and business needs, between ICT and management. Using sense, science and technology.

As (often) is

### USER'S NEEDS (questions)

The BI and analytics platform market is in the middle of an accelerated transformation from BI systems used primarily for measurement and reporting to those that also support analysis, prediction, forecasting and optimization.

But "governed data discovery" — the ability to meet the dual demands of enterprise IT and business users — remains a challenge unmet by any one vendor.

(Gartner Magic Quadrant for Business Intelligence and Analytics Platforms, 2014)

## DATA (possibly BIG)

## USER'S NEEDS (questions)

Transforming sets of bits into systems of infos matching up with «questions asked by subjects».

NOT PRIMARILY A TECHNOLOGICAL PROBLEM, BUT A METHODOLOGICAL ONE.

Which methodologies? Data science, statistics, socio-economics...

## DATA (possibly BIG)

## Where may this mix of competencies and skills be found?

#### ACADEMY

Where are the needs?

MARKET

The way out

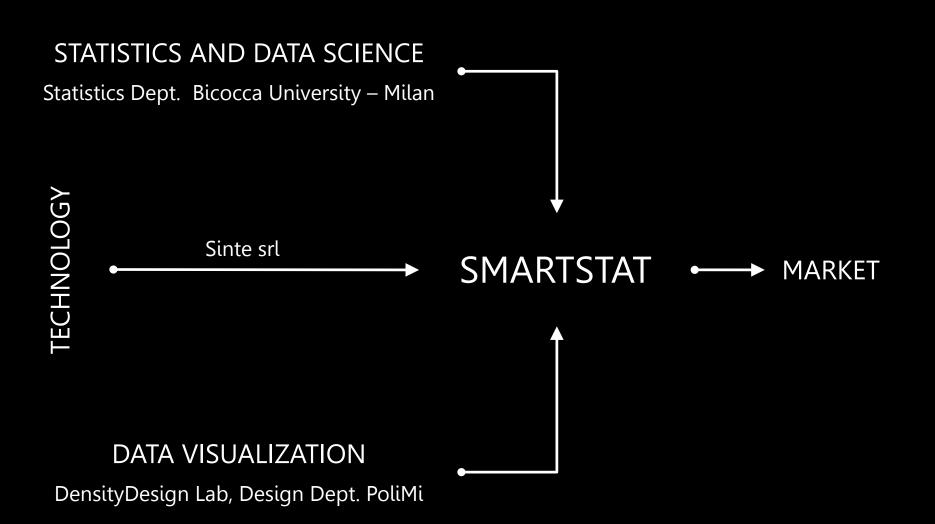
#### Linking two wor(l)ds to share value

#### ACADEMY - MARKET

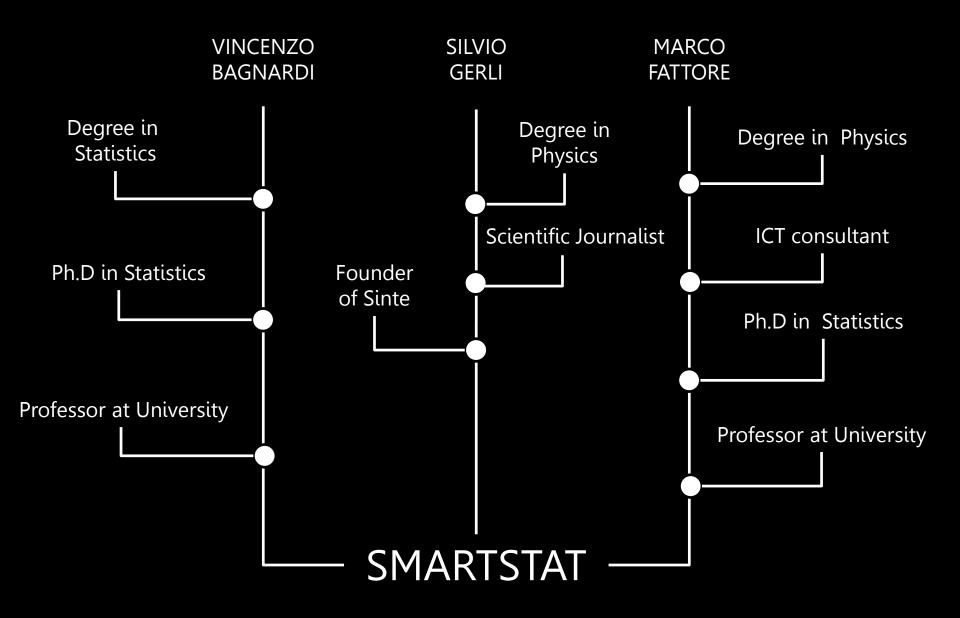


#### SMARTSTAT

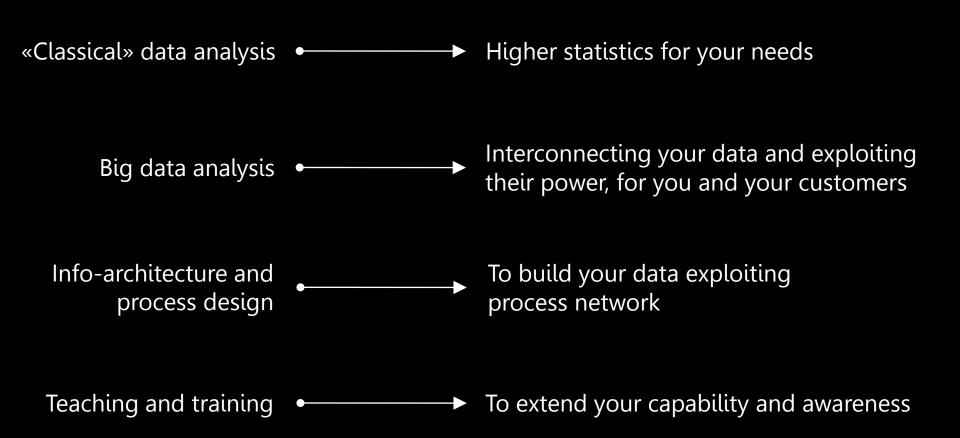
#### Integrating disciplines



Founders



## (interacting) Business lines



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#### Two main divisions

#### SMARTSTAT

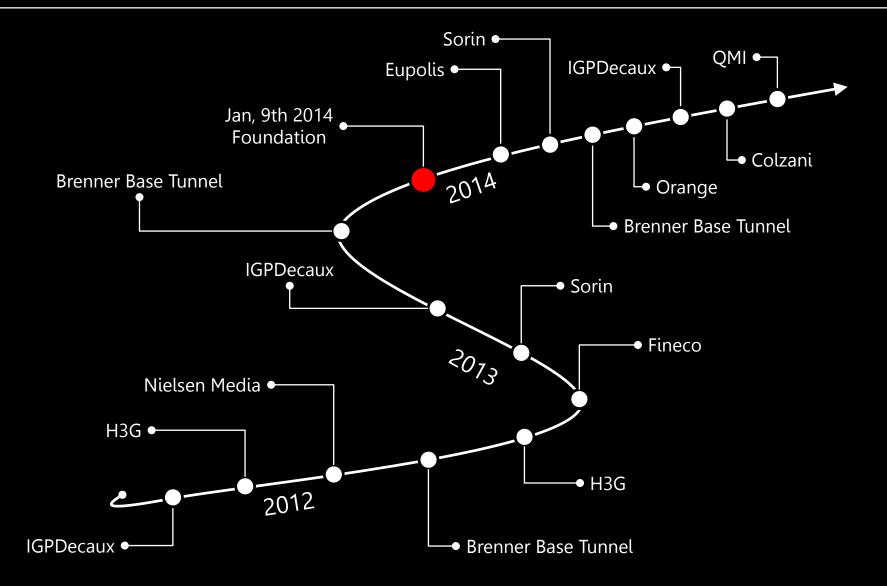
#### BIOSTATISTICS AND PHARMA

- Epidemiological studies
- Meta-analysis
- Training

#### DATA SCIENCE (ANY ORGANIZATIONS)

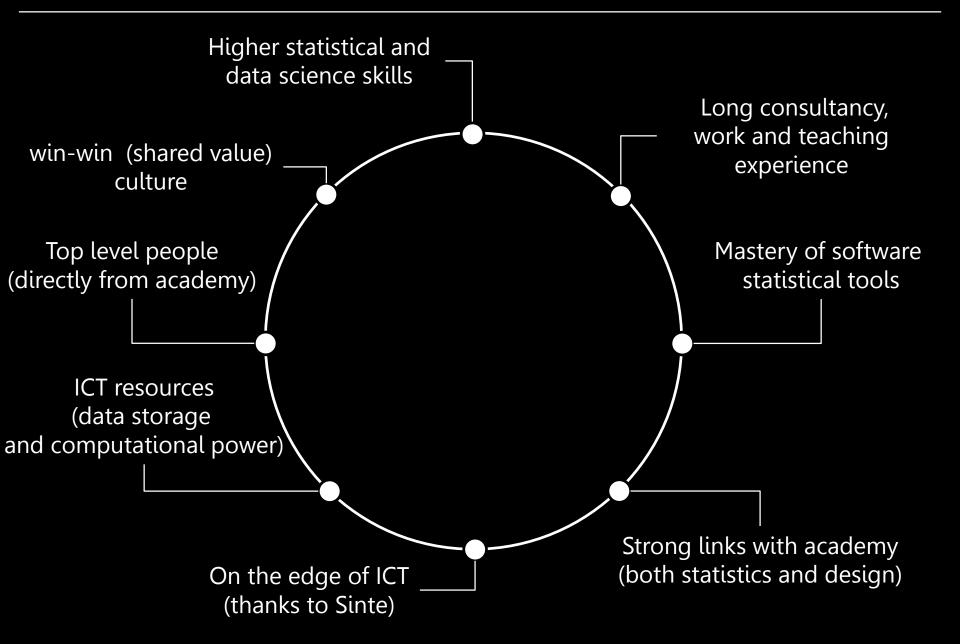
- Statistical models and analysis
- Statistical process definition
- Training

#### A recent but dense history...



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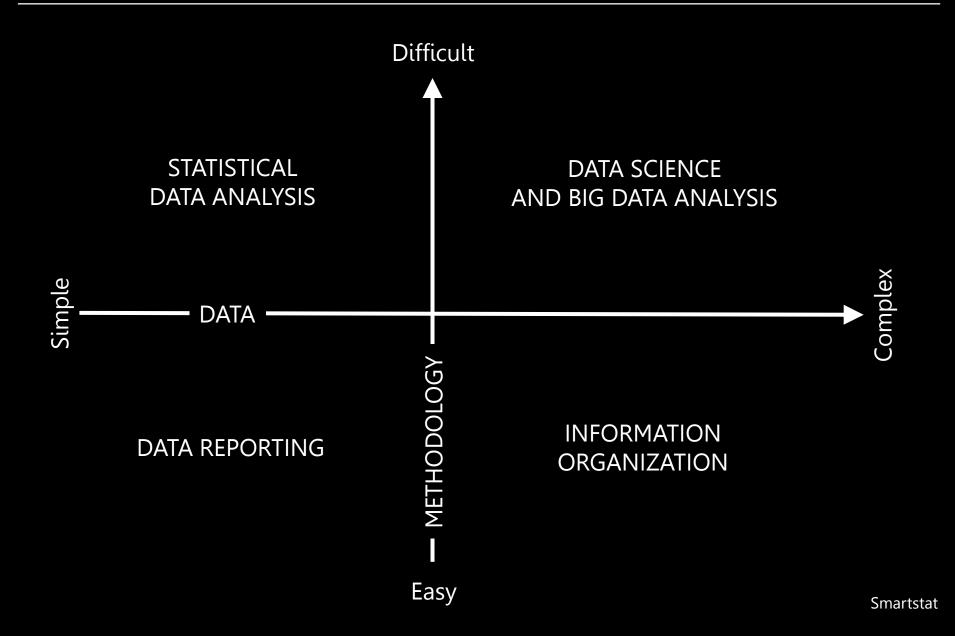
#### Our assets



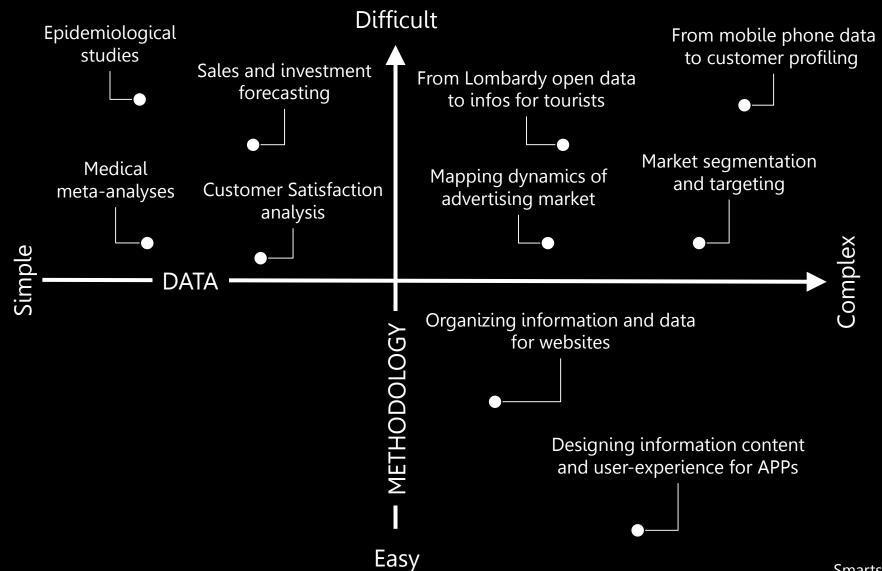
# Classical and Big Data analysis

(methodology prior than technology...)





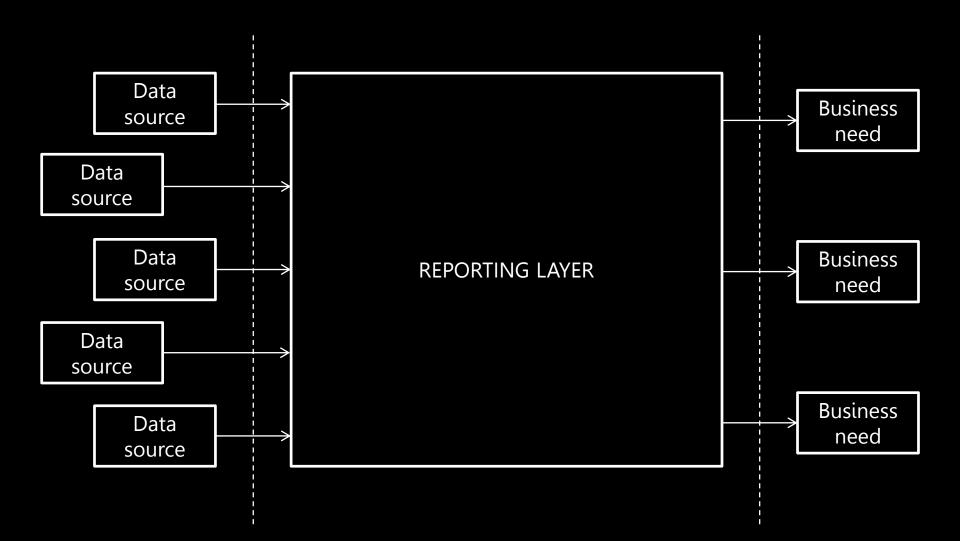
#### smartstat Some of our projects and themes

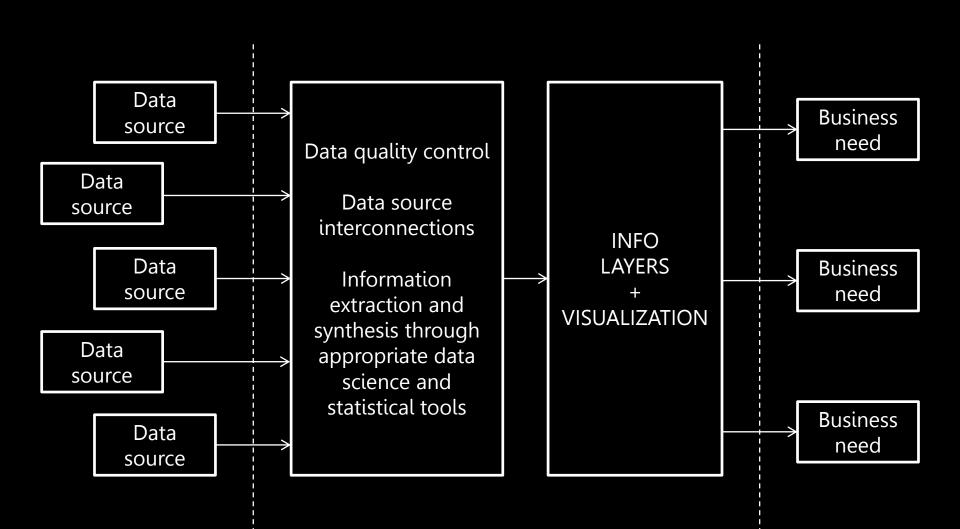


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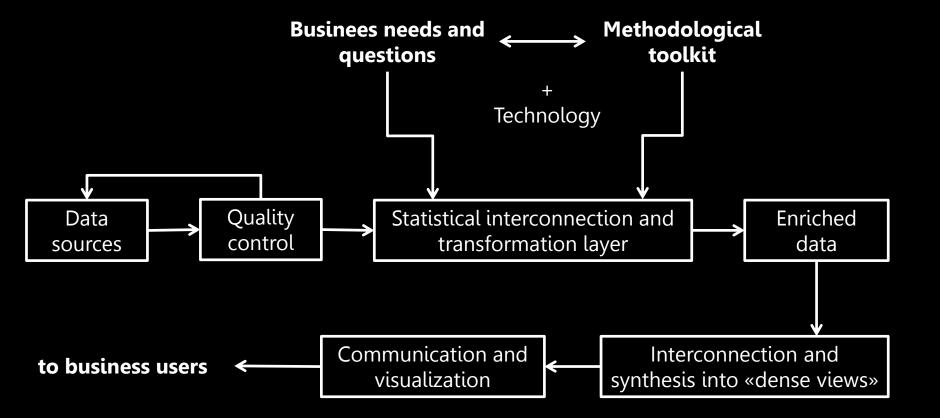
# Info-architecture and process design

(to build with you the «nervouse system» of your company)





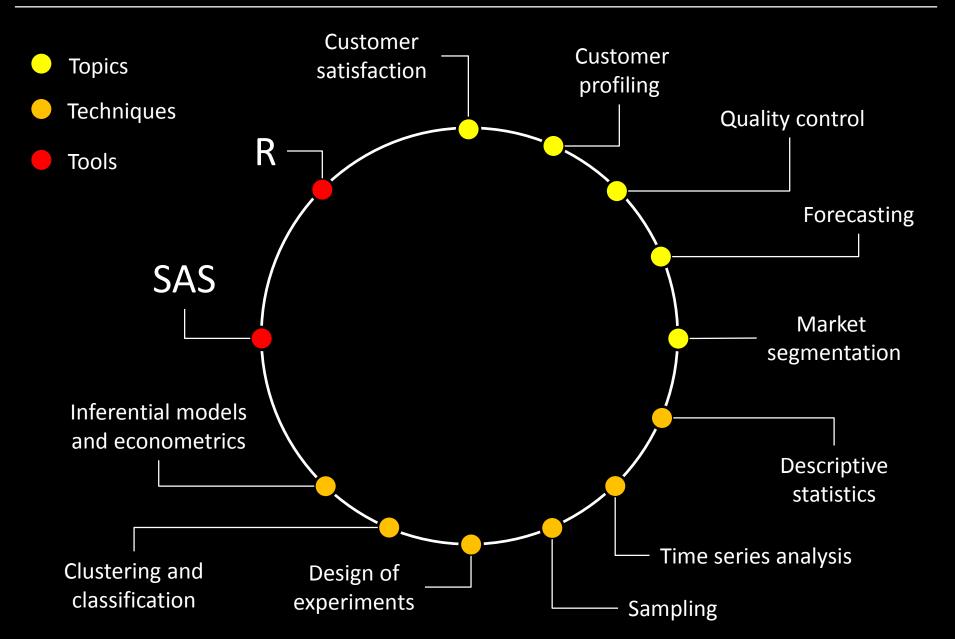
#### General scheme



# Teaching and training

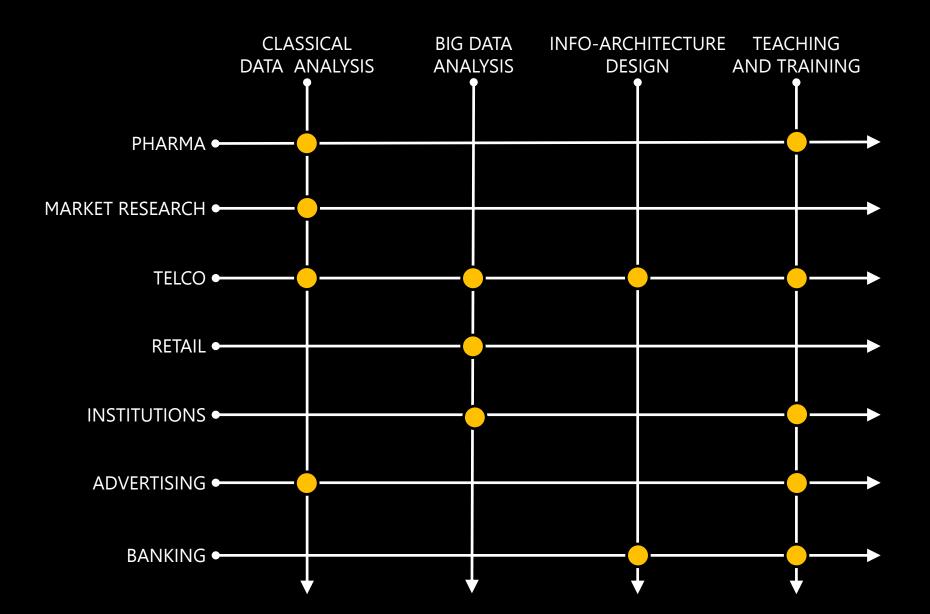
(increasing your data exploitation capability and culture)

#### Topics, techniques and tools



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#### smartstat Markets and business lines: cases



# Project portfolio

(just a few words)

MARKET	KIND	ΤΟΡΙϹ
Advertising	«Classical» data analysis	Statistical model for the assessment of promotional campaigns
Advertising	Statistical analysis	Forecasting models for advertising investments on different media
Advertising	Training	Statistical tools for market segmentation
Advertising	«Classical» data analysis	Multidimensional model for the analysis and visual representation of advertising market and its dynamics

MARKET	KIND	ΤΟΡΙϹ
Telco	Big Data Analysis	Profiling customers' behavior and social features from mobile data
Telco	Info-architecture and data analysis	Improving statistical processes pertaining to Customer Satisfaction and Customer invoicing
Telco	Training	Introduction to statistical thinking and basic tools
Retail	Big Data Analysis	Turning sales data into sales governance tools
Public Institution	Big Data Analysis	Using Lombardy open data to develop touristic information layers (in view of Expo 2015)

MARKET	KIND	ΤΟΡΙϹ
Transportation	«Classical» data analysis	Computing inflation indexes for Brenner Base Tunnel
Banking	Information organization	Supporting the design of end-user app for savings and personal economy management
Public Institution	«Classical» data analysis	Sensitivity analysis and tool for the Regional Competitiveness Index
Private Institution	Conceptual study	The role of data and information in subsidiarity and democratic processes

MARKET	KIND	ΤΟΡΙϹ
Pharma	Bio-statistical analysis	Meta-analisys of literature on structural damages of biological aortic valves.
Pharma	Bio-statistical analysis	Estimation of structural damage incidence of biological aortic valves.
Pharma	Bio-statistical analysis	Hospital cost analysis of implementation of aortic valves without suture stitches and traditional valves.
Pharma	Bio-statistical analysis	Data consistency check, statistical analisys and reporting pertaining to DSMB (Data Safety Monitoring Board) within a multicentric, randomized, double.blind trial.



With whom?

FINECO POLIMI SORIN EUPOLIS LOMBARDIA H3G IGPDECAUX ORANGE QMI NIELSEN BBT MEDIA FONDAZIONE PER LA SUSSIDIARIETA' COLZANI